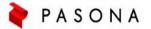
(Appendix)



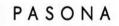
# Results for the First Quarter of the Fiscal Year Ending May 31, 2008

June 1, 2007 ~ August 31, 2007

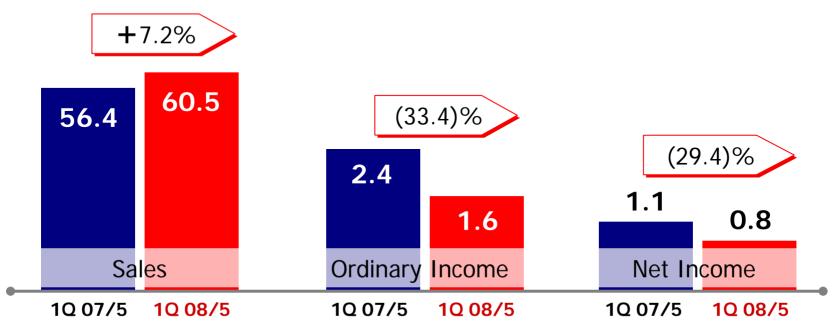
Pasona Inc.

First Section TSE, Hercules (4332)

September 26, 2007 http://www.pasona.co.jp/e



(Billions of yen)

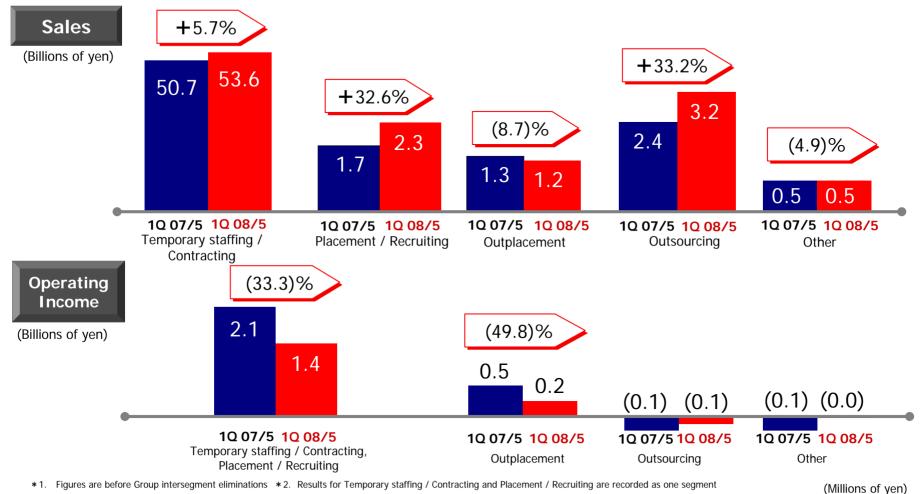


| (Millions of yen) | 1Q 2007/ | <b>′</b> 5 (%) | 1Q 2008/ | 5 (%)   | Increase and decrease | YoY     | (%)    |
|-------------------|----------|----------------|----------|---------|-----------------------|---------|--------|
| Sales             | 56,444   | (100.0)        | 60,489   | (100.0) | 4,044                 | +7.2%   | ( - )  |
| Cost of sales     | 45,136   | (80.0)         | 48,373   | (80.0)  | 3,237                 | +7.2%   | (0.0)  |
| Gross profit      | 11,308   | (20.0)         | 12,115   | (20.0)  | 807                   | +7.1%   | (0.0)  |
| SG&A expenses     | 9,031    | (16.0)         | 10,585   | (17.5)  | 1,554                 | +17.2%  | (+1.5) |
| Operating income  | 2,277    | (4.0)          | 1,529    | (2.5)   | (747)                 | (32.8)% | (-1.5) |
| Ordinary income   | 2,377    | (4.2)          | 1,584    | (2.6)   | (793)                 | (33.4)% | (-1.6) |
| Net income        | 1,125    | (2.0)          | 795      | (1.3)   | (330)                 | (29.4)% | (-0.7) |

# Consolidated Results for the 1Q of the Fiscal Year Ending May 31, 2008,

by Business Segment (Three-Months Cumulative: June 1, 2007 to August 31, 2007)





|                         | Temporary Staffing/Contracting |        |                       |         | Placement/Recruiting |       |                       | Outplacement |       |       |                       |          | Outsou | rcing  |                       |       | Other   |        |                       |        | Eliminations & Corporate |        |                       |
|-------------------------|--------------------------------|--------|-----------------------|---------|----------------------|-------|-----------------------|--------------|-------|-------|-----------------------|----------|--------|--------|-----------------------|-------|---------|--------|-----------------------|--------|--------------------------|--------|-----------------------|
|                         | 1Q/07                          | 1Q/08  | Increase/<br>Decrease | YoY     | 1Q/07                | 1Q/08 | Increase/<br>Decrease | YoY          | 1Q/07 | 1Q/08 | Increase/<br>Decrease | YoY      | 1Q/07  | 1Q/08  | Increase/<br>Decrease | YoY   | 10/07   | 1Q/08  | Increase/<br>Decrease | YoY    | 07/1Q                    | 08/1Q  | increase/<br>Decrease |
| Net Sales               | 50,723                         | 53,596 | 2,872                 | 5.7%    | 1,704                | 2,260 | 556                   | 32.6%        | 1,328 | 1,213 | (115)                 | (8.7)%   | 2,415  | 3,217  | 801                   | 33.2% | 496     | 472    | (24)                  | (4.9)% | (225)                    | (270)  | (45)                  |
| Operating Income        | 2,076                          | 1,384  | (691)                 | (33.3)% |                      | -     |                       |              | 451   | 226   | (224)                 | (49.8)%  | (119)  | (72)   | 46                    | _     | (134)   | (9)    | 124                   | _      | 3                        | 0      | (2)                   |
| Operating Income Margin | 4.0%                           | 2.5%   | -                     | (1.5)pt |                      | -     |                       |              | 34.0% | 18.6% | -                     | (15.4)pt | (4.9)% | (2.3)% | ı                     | 2.6pt | (27.0)% | (2.0)% | -                     | 25.0pt | (1.4)%                   | (0.4)% | 1.0pt                 |
|                         |                                |        |                       | •       |                      |       |                       |              |       |       |                       |          |        |        |                       | •     |         |        |                       |        |                          |        |                       |

# Consolidated Results for the 1Q of the Fiscal Year Ending May 31, 2008 by Business Seament (Three Months Cumulative: June 1, 2007 to August 31, 2007) (1)



# Temporary staffing / Contracting

Net sales of ¥53,596 million (+5.7%)

- Constraints on the supply of clerical (general office work) and technical positions. Growth in sales and marketing positions.
- Long term stability maintained on the back of initiatives focused on temporary staffing. Moderate increase in temporary staffing unit prices at the invoice payment levels.

# Placement / Recruiting

Net sales of ¥2,260 million (+32.6%), Sales in Japan: ¥1,447 million (+52.2%), Sales overseas: ¥812 million (+8.0%)

- Growth in the placement business focusing on graduates with limited work experience and the young age bracket.
- Service expansion to regional cities (Service cover extended nationwide across 34 prefectures from July 1, 2007)
- Steady results maintained across overall overseas markets.



Temporary staffing / Contracting, Placement / Recruiting Net sales of ¥55,857 million (+6.5%) Operating income of ¥1,384 million (-33.3%)

- Improvement in the temporary staffing unit price spread between the invoice and payment levels → 26.7%
- Increase in cost of sales including payments for temporary staff travel expenses, increase in employee social insurance rates and an upswing in the take-up rate of paid summer vacation.
- Increase in cost of sales partly offset by sales growth in the placement and recruiting segment
- Increase in selling, general and administrative (SG&A) expenses reflecting efforts to boost personnel and costs associated with the establishment of new offices.
- Operating income favorably impacted by the shift of certain SG&A expenses to other periods in the corresponding period of the previous fiscal year. Due to the absence of this benefit during the 1st quarter of the current fiscal year, operating income decreased compared with the corresponding period of the previous fiscal year.



**Outplacement** 

Net sales of ¥1,213 million (-8.7%), Operating income of ¥226 million (-49.8%)

- Growing number of companies implementing employment adjustment measures.
- Concrete efforts to secure outsourcing support demand, year-on-year increase in orders.
- Steady results in the period under review, however, 1Q FY ending 2008 results fall below 1Q FY ended 2007. (Significant increase in revenues and earnings in the 1Q FY ended 2007 on the back of extraordinary demand at the end of FY ended 2006.)

### Outsourcing

Net sales of ¥3,217 million (+33.2%),

Operating loss of ¥72 million (1Q FY ended 2007 operating loss of ¥119 million)

- Steady expansion in the market for employee welfare benefit outsourcing services.
- Focus on strategic initiatives including proposal-oriented marketing promotion, new product and service sales growth and new business expansion.
- Operating loss attributed to annual guidebook publication costs and an increase in seasonal expenses. Significant improvement in operating loss, however, compared with the corresponding period of the previous fiscal year.

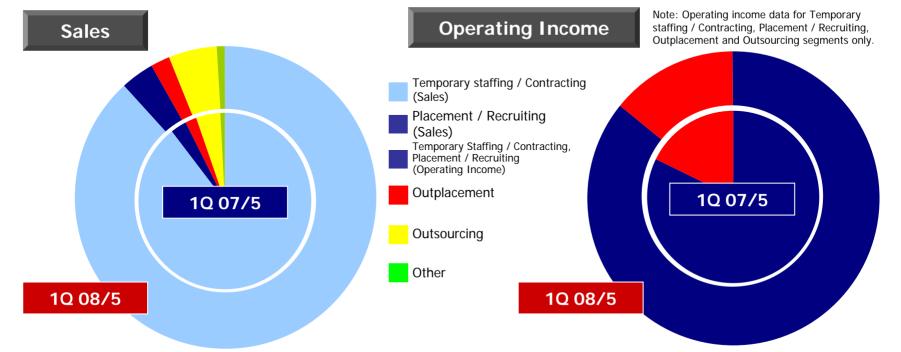
### Other

Net sales of ¥472 million (-4.9%),

Operating loss of ¥9 million (1Q FY ended 2007 operating loss of ¥134 million)

- Continued steady results in child-care and education businesses.
- Gradual progress in the start up of new businesses.





|                                     |        | 10     | 07/5             |        |        | 10     | 08/5             |        |
|-------------------------------------|--------|--------|------------------|--------|--------|--------|------------------|--------|
|                                     | Sales  | %      | Operating Income | %      | Sales  | %      | Operating Income | %      |
| Temporary staffing /<br>Contracting | 50,723 | 89.9%  | 2.074            | 91.2%  | 53,596 | 88.6%  | 1 204            | 90.5%  |
| Placement /<br>Recruiting           | 1,704  | 3.0%   | 2,076            | 91.270 | 2,260  | 3.7%   | 1,384            | 90.5%  |
| Outplacement                        | 1,328  | 2.3%   | 451              | 19.8%  | 1,213  | 2.0%   | 226              | 14.8%  |
| Outsourcing                         | 2,415  | 4.3%   | (119)            | (5.2)% | 3,217  | 5.3%   | (72)             | (4.8)% |
| Other                               | 496    | 0.9%   | (134)            | (5.9)% | 472    | 0.8%   | (9)              | (0.6)% |
| Eliminations & Corporate            | (225)  | (0.4)% | 3                | 0.1%   | (270)  | (0.4)% | 0                | 0.1%   |
| Total                               | 56,444 | 100.0% | 2,277            | 100.0% | 60,489 | 100.0% | 1,529            | 100.0% |

### **Financial Condition and Cash Flows**



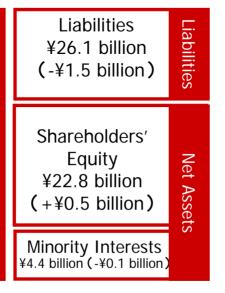
### Financial Standing

As of August 31, 2007

• Figures in parentheses indicate changes from the end of the previous fiscal year.

### Total Assets

¥53 3 billion (-\frac{\pmath{\text{41.1 billion}}}{})



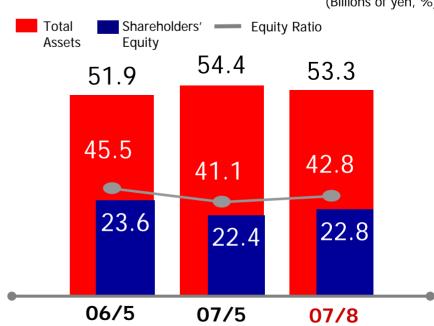
#### **Cash Flows**

|                                      |         | /       |
|--------------------------------------|---------|---------|
|                                      | 1Q 07/5 | 10 08/5 |
| Cash flows from operating activities | (1.9)   | (1.9)   |
| Cash flows from investing activities | (1.1)   | (1.3)   |
| Cash flows from financing activities | (1.1)   | 1.4     |
| Free cash flows                      | (3.0)   | (3.2)   |

### Total Assets, Shareholders' Equity, Equity Ratio

(Billions of yen, %)

¥1.6 billion



- · Income before income taxes and minority interest
- Accounts payable-trade (¥1.4 billion)
- Income taxes paid (¥2.0 billion)
- · Acquisition of tangible fixed assets (¥0.8 billion)
- Acquisition of intangible fixed assets (¥0.3 billion)
- Increase in short-term loans payable ¥1.9 billion
- · Cash dividends paid (¥0.5 billion)



# **Overview by Business Segment**

### Temporary Staffing / Contracting (Sales by Staffing Type / Share) 🏺 PASONA

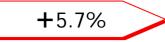


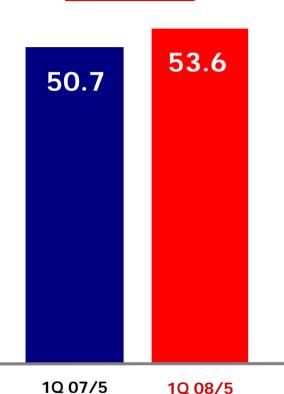


Sales by Staffing Type

X Figures are after excluding intrasegment sales.







\* Figures are before excluding intrasegment sales.

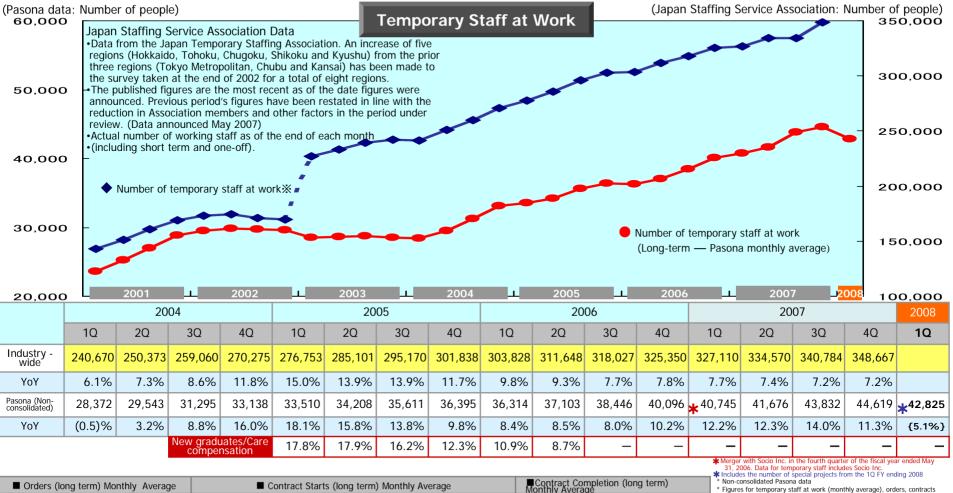
| Shares  |          |
|---|----------|
| 9.0% 10.5% 0.1% 10.4% 10.3% 10.07/5 17.0% 55.2% 54.4% | 5        |
|   | (Millior |
| 10.07/5   |          |

| (Millions | of yen) |  |
|-----------|---------|--|
|-----------|---------|--|

| Net Sales                      | 10 07/5 | YoY            | 1Q 08/5 | YoY           |
|--------------------------------|---------|----------------|---------|---------------|
| Clerical                       | 27,961  | <b>+</b> 17.7% | 29,126  | +4.2%         |
| Technical                      | 8,634   | +12.2%         | 8,611   | (0.3)%        |
| IT/Engineering                 | 5,235   | <b>+</b> 7.4%  | 5,562   | +6.2%         |
| Marketing / Sales              | 3,469   | +6.7%          | 4,813   | +38.7%        |
| Other                          | 5,307   | <b>+</b> 12.7% | 5,369   | <b>+</b> 1.2% |
| Temporary staffing-<br>related | 62      | (14.5)%        | 50      | (18.1)%       |
| Total                          | 50,671  | +14.2%         | 53,534  | +5.7%         |

### **Temporary Staffing / Contracting** (Marketing Data/Non-Consolidated)





Number YoY Number YoY YoY Number 10 07/5 7,409 9.0% 10 07/5 10 07/5 2.744 4.0% 2,860 11.0% 1Q 08/5 7.150 {(3.5)%} 10 08/5 2,693 {(1.9)%} 1Q 08/5 3,206 {12.1%} ■Rate of Contracts Signed (Long-Term Contract Starts/ Long-Term Orders) ■Number of Annual New Registered Staff ■Temporary Staffing Rates (Consolidated/ Japan) Contract YoY YoY YoY Persons YoY 1Q 07/5 37.0% (1.8)%2,049 0.4% 1,507 (0.2)%2.9% 1Q 07/5 1Q 07/5 24,066 10 08/5 37.7% {0.6%} 10 08/5 2,060 0.6% 1,510 0.2% 10 08/5 22.742 (5.5)%

starts, completions and signed exclude special project items beyond Sep. 2002 \* Change in the presentation of temporary staffing payments from the fiscal year ended May 31, 2004. New presentation method based on gross number of work hours

\* Data for the number of contracts starts and completions from the fiscal year ended May 31, 2005 has been revised due to an error in previously reported data for a portion of the first half data for the fiscal year ended May 31, 2004 \* Monthly average data for the period under review is the average for the 12-

month period ended May 31, 2007 (June 1, 2006 to May 31, 2007) \*New registrants data presented on a consolidated basis. Disclosure of domestic temporary staffing business data: Pasona: June 1, 2006 to May 31, 2007: Subsidiary companies: April 1, 2006 to March 31, 2007 \*Marketing data for the fiscal year ended May 31, 2006 is exclusive

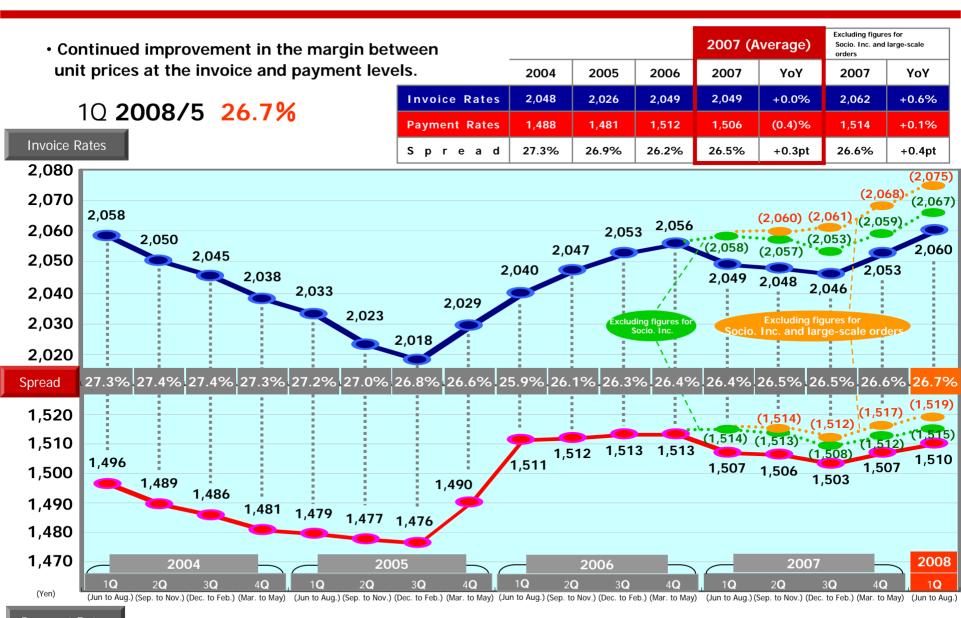
of Socio Inc. data. Socio Inc. data is included in data from the fiscal year ended May 31, 2007. With the impact of the number of special projects becoming limited

Included from FY ending 2008.

Figures in parentheses() are a comparison with the previous period due to the change in numerical criterion and provided for reference purposes only

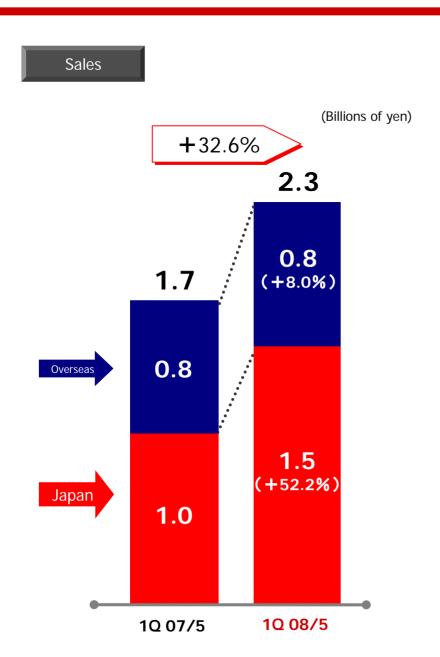
### Temporary Staffing / Contracting (Unit Price / Non-Consolidated)

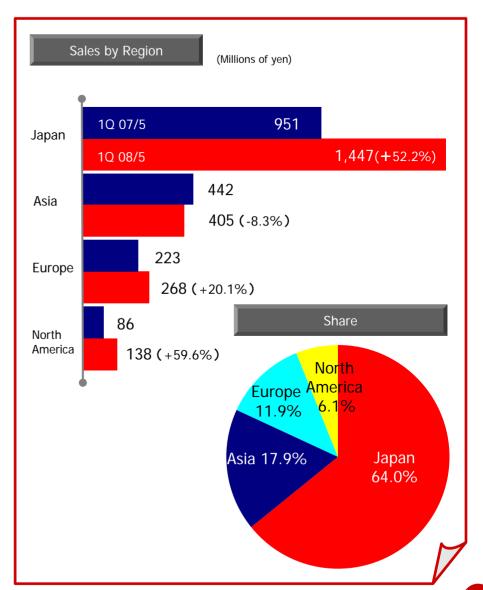




### Placement / Recruiting (Pasona Career, Inc., Others)









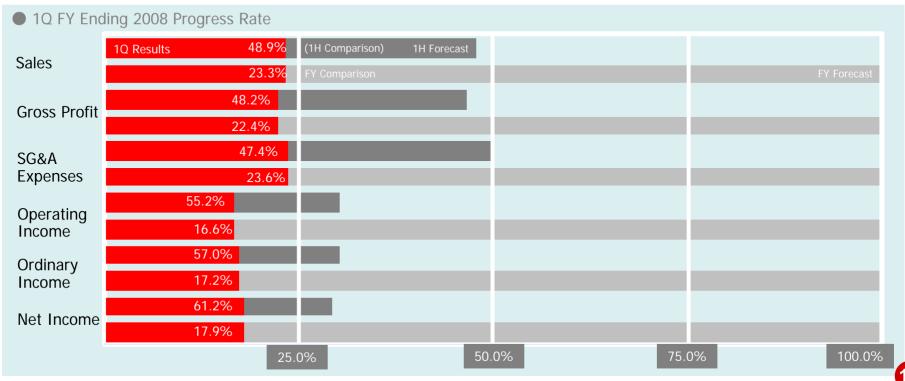
# Forecast of Consolidated Results and Progress to Date

# Forecast of Consolidated Results and Progress to Date For the Fiscal Year Ending May 31, 2008



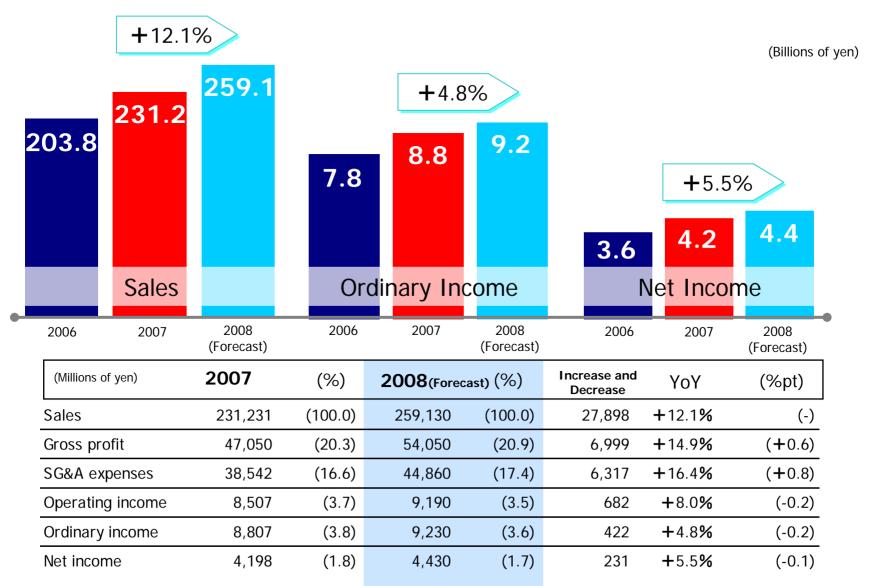
(Millions of yen)

| Forecast FY Ending 2008 | 1H FY Ending 2008<br>Forecast | YoY     | 2H FY Ending 2008<br>Forecast | YoY   | FY Ending 2008<br>Forecast | YoY   |
|-------------------------|-------------------------------|---------|-------------------------------|-------|----------------------------|-------|
| Sales                   | 123,790                       | 9.4%    | 135,340                       | 14.7% | 259,130                    | 12.1% |
| Gross Profit            | 25,110                        | 9.3%    | 28,940                        | 20.2% | 54,050                     | 14.9% |
| SG&A Expenses           | 22,340                        | 19.8%   | 22,520                        | 13.2% | 44,860                     | 16.4% |
| Operating Income        | 2,770                         | (35.8)% | 6,420                         | 53.1% | 9,190                      | 8.0%  |
| Ordinary Income         | 2,780                         | (36.7)% | 6,450                         | 46.1% | 9,230                      | 4.8%  |
| Net Income              | 1,300                         | (37.3)% | 3,130                         | 47.3% | 4,430                      | 5.5%  |



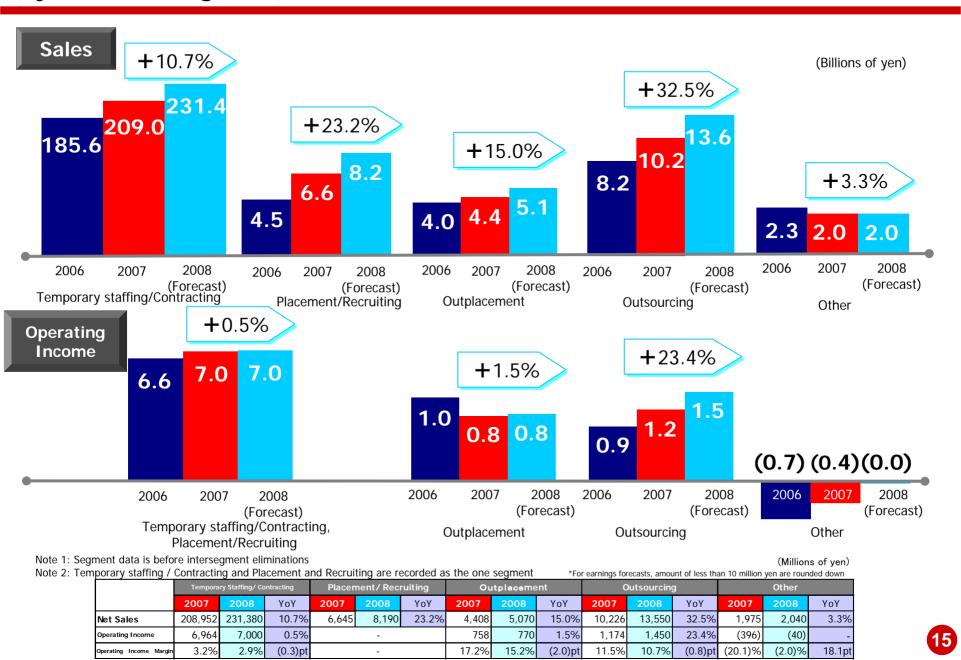
# Forecasts for the Fiscal Year Ending May 31, 2008 (Consolidated) PASONA

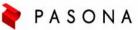




# Forecasts for the Fiscal Year Ending May 31, 2008 (Consolidated) (by Business Segment)



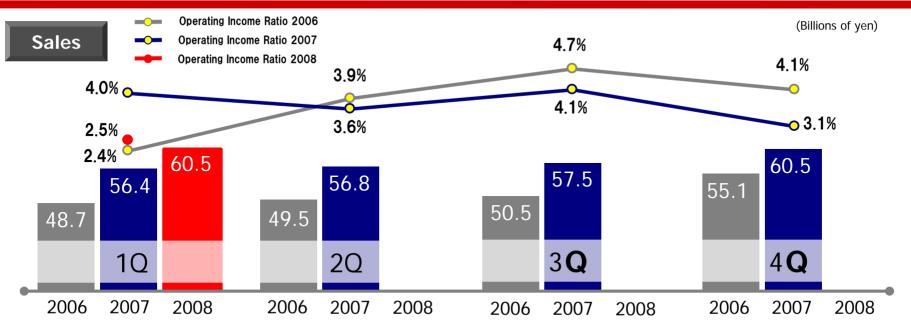




# Reference

### **Trends in Quarterly Consolidated Results**





(Millions of yen)

|         |                         | 2007   |             |         |         |             |           |         |              |          |         |             |         | 2008   |               |                 |
|---------|-------------------------|--------|-------------|---------|---------|-------------|-----------|---------|--------------|----------|---------|-------------|---------|--------|---------------|-----------------|
|         |                         | 1Q (Ju | ne to Augus | it)     | 2Q (Sep | tember to N | lovember) | 3Q (Dec | cember to Fe | ebruary) | 4Q (Ma  | rch to May) |         | 1Q (Ju | ine to August | )               |
|         |                         | 06/5   | 07/5        | Change  | 06/5    | 07/5        | Change    | 06/5    | 07/5         | Change   | 06/5    | 07/5        | Change  | 07/5   | 08/5          | Change          |
|         | Sales                   | 48,726 | 56,444      | 15.8%   | 49,520  | 56,757      | 14.6%     | 50,484  | 57,498       | 13.9%    | 55,084  | 60,531      | 9.9%    | 56,444 | 60,489        | 7.2%            |
|         | Gross profit            | 9,438  | 11,308      | 19.8%   | 9,975   | 11,660      | 16.9%     | 10,614  | 11,897       | 12.1%    | 11,208  | 12,182      | 8.7%    | 11,308 | 12,115        | 7.1%            |
|         | SG&A expenses           | 8,250  | 9,031       | 9.5%    | 8,040   | 9,623       | 19.7%     | 8,232   | 9,567        | 16.2%    | 8,967   | 10,320      | 15.1%   | 9,031  | 10,585        | 17.2%           |
| ဂြ      | Operating income        | 1,188  | 2,277       | 91.6%   | 1,934   | 2,037       | 5.3%      | 2,382   | 2,330        | - 2.2%   | 2,240   | 1,862       | - 16.9% | 2,277  | 1,529         | <b>-</b> 32.8%  |
| On:     | Ordinary income         | 1,207  | 2,377       | 96.9%   | 1,895   | 2,014       | 6.2%      | 2,381   | 2,367        | - 0.6%   | % 2,360 | 2,047       | - 13.2% | 2,377  | 1,584         | <b>-</b> 33.4%  |
| onsolic | Net income              | 543    | 1,125       | 107.1%  | 939     | 947         | 0.9%      | 1,113   | 1,050        | - 5.7%   | 992     | 1,074       | 8.3%    | 1,125  | 795           | <b>- 29</b> .4% |
| idated  | Gross profit margin     | 19.4%  | 20.0%       | 0.6pt   | 20.1%   | 20.5%       | 0.4pt     | 21.0%   | 20.7%        | - 0.3pt  | 20.3%   | 20.1%       | - 0.2pt | 20.0%  | 20.0%         | 0.0pt           |
| g       | SGA expense ratio       | 17.0%  | 16.0%       | - 1.0pt | 16.2%   | 16.9%       | 0.7pt     | 16.3%   | 16.6%        | 0.3pt    | 16.2%   | 17.0%       | 0.8pt   | 16.0%  | 17.5%         | 1.5pt           |
|         | Operating income margin | 2.4%   | 4.0%        | 1.6pt   | 3.9%    | 3.6%        | - 0.3pt   | 4.7%    | 4.1%         | - 0.6pt  | 4.1%    | 3.1%        | - 1.0pt | 4.0%   | 2.5%          | - 1.5pt         |
|         | Ordinary income margin  | 2.5%   | 4.2%        | 1.7pt   | 3.8%    | 3.5%        | - 0.3pt   | 4.7%    | 4.1%         | - 0.6pt  | 4.3%    | 3.4%        | - 0.9pt | 4.2%   | 2.6%          | - 1.6pt         |
|         | Net income margin       | 1.1%   | 2.0%        | 0.9pt   | 1.9%    | 1.7%        | - 0.2pt   | 2.2%    | 1.8%         | - 0.4pt  | 1.8%    | 1.8%        | 0.0pt   | 2.0%   | 1.3%          | _ 0.7pt         |

## Trends in Quarterly Consolidated Results by Business Segment PASONA



(Millions of yen)

|  |  |    |       |           |          |         |            |         |         |            |          |         |           |         |         | (IVIIIIIVI) | or yerr) |
|--|--|----|-------|-----------|----------|---------|------------|---------|---------|------------|----------|---------|-----------|---------|---------|-------------|----------|
|  |  |    |       |           |          |         |            | 2007    |         |            |          |         |           |         | 20      | 80          |          |
|  |  |    | 10 (. | Jun. to A | ug.)     | 20 (    | Sep. to No | ov.)    | 3Q (I   | Dec. to Fe | eb.)     | 40 (    | Mar. to M | lay)    | 10 (    | Jun. to A   | ug.)     |
|  |  | 0  | 6/5   | 07/5      | Change   | 06/5    | 07/5       | Change  | 06/5    | 07/5       | Change   | 06/5    | 07/5      | Change  | 07/5    | 08/5        | Change   |
|  | Temporary staffing /<br>Contracting                            | 4  | 4,432 | 50,723    | 14.2%    | 45,178  | 51,213     | 13.4%   | 45,699  | 52,167     | 14.2%    | 50,273  | 54,847    | 9.1%    | 50,723  | 53,596      | 5.7%     |
|  | Placement /<br>Recruiting                                      |    | 1,063 | 1,704     | 60.2%    | 999     | 1,516      | 51.8%   | 1,149   | 1,529      | 33.0%    | 1,329   | 1,895     | 42.6%   | 1,704   | 2,260       | 32.6%    |
| Sales  | Outplacement   |    | 890   | 1,328     | 49.2%    | 1,007   | 1,260      | 25.0%   | 1,079   | 937        | (13.2)%  | 1,031   | 882       | (14.5)% | 1,328   | 1,213       | (8.7)%   |
|  | Outsourcing  |    | 2,033 | 2,415     | 18.8%    | 2,030   | 2,502      | 23.2%   | 2,086   | 2,596      | 24.4%    | 2,068   | 2,711     | 31.1%   | 2,415   | 3,217       | 33.2%    |
| Sales Operating Income Operating Income Mari | Other .  |    | 519   | 496       | (4.3)%   | 505     | 495        | (1.9)%  | 670     | 514        | (23.3)%  | 608     | 468       | (23.0)% | 496     | 472         | (4.9)%   |
| Ope  | Temporary staffing /<br>Contracting, Placement<br>/ Recruiting |    | 1,248 | 2,076     | 66.2%    | 1,582   | 1,411      | (10.8)% | 1,802   | 1,841      | 2.2%     | 1,922   | 1,635     | (14.9)% | 2,076   | 1,384       | (33.3)%  |
| ratin  | Outplacement   |    | 211   | 451       | 113.5%   | 275     | 350        | 27.3%   | 294     | 40         | (86.3)%  | 185     | (83)      | _       | 451     | 226         | (49.8)%  |
| g. Inc                                       | Outsourcing  |    | (154) | (119)     | _        | 264     | 340        | 28.5%   | 440     | 577        | 31.1%    | 351     | 375       | 6.7%    | (119)   | (72)        | _        |
| ome  | Other .  |    | (86)  | (134)     | _        | (215)   | (62)       | _       | (158)   | (133)      | _        | (238)   | (65)      | _       | (134)   | (9)         | _        |
| Oper   | Temporary staffing /<br>Contracting, Placement<br>/ Recruiting |    | 2.7%  | 4.0%      | 1.3pt    | 3.4%    | 2.7%       | (0.7)pt | 3.8%    | 3.4%       | (0.4)pt  | 3.7%    | 2.9%      | (0.8)pt | 4.0%    | 2.5%        | (1.5)pt  |
| ating In                                     | Outplacement   | 2  | 23.7% | 34.0%     | 10.3pt   | 27.4%   | 27.8%      | 0.4pt   | 27.2%   | 4.3%       | (22.9)pt | 18.0%   | (9.5)%    | (27.5)p | 34.0%   | 18.6%       | (15.4)pt |
| ing Income Margin                            | Outsourcing  | (7 | 7.6)% | (4.9)%    | 2.7pt    | 13.0%   | 13.6%      | 0.6pt   | 21.1%   | 22.3%      | 1.2pt    | 17.0%   | 13.8%     | (3.2)pt | (4.9)%  | (2.3)%      | 2.6pt    |
|  | Other .  | (1 | 6.6)% | (27.0)%   | (10.4)pt | (42.7)% | (12.7)%    | 30.0pt  | (23.6)% | (25.9)%    | (2.3)pt  | (39.3)% | (14.1)%   | 25.2pt  | (27.0)% | (2.0)%      | 25.0pt   |
|  |  |    |       |           |          |         |            |         |         |            |          |         |           |         |         |             | 40       |

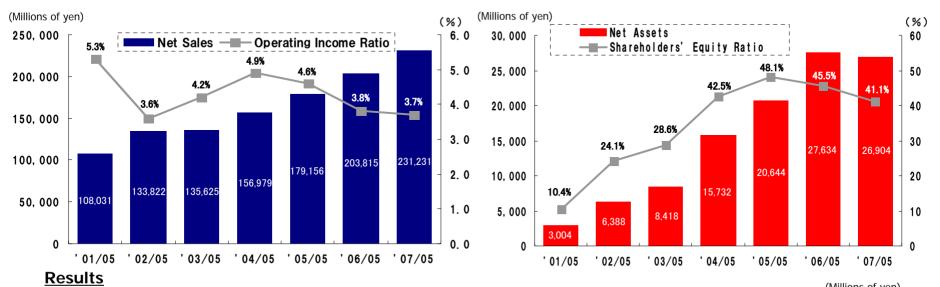
### **Key Indicators (Full Year)**



### **Net Sales and Operating Income Ratio**

Number of Employees (Does not include contract workers)

### **Net Assets and Shareholders' Equity Ratio**



|                               |         |         |         |         |         | (1)     | Millions of yen) |
|-------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Key Indicators                | '01/05  | '02/05  | '03/05  | '04/05  | '05/05  | '06/05  | '07/05           |
| Net Sales                     | 108,031 | 133,822 | 135,625 | 156,979 | 179,156 | 203,815 | 231,231          |
| Gross Profit Margin           | 20.8%   | 18.2%   | 19.7%   | 20.9%   | 20.8%   | 20.2%   | 20.3%            |
| SGA Expenses                  | 16,695  | 19,557  | 21,058  | 25,104  | 28,992  | 33,491  | 38,542           |
| SGA Expenses Ratio            | 15.5%   | 14.6%   | 15.5%   | 16.0%   | 16.2%   | 16.4%   | 16.6%            |
| Operating Income              | 5,742   | 4,786   | 5,687   | 7,648   | 8,238   | 7,745   | 8,507            |
| Operating Income Ratio        | 5.3%    | 3.6%    | 4.2%    | 4.9%    | 4.6%    | 3.8%    | 3.7%             |
| Ordinary Income               | 5,464   | 4,222   | 5,373   | 7,329   | 8,289   | 7,844   | 8,807            |
| Ordinary Income Ratio         | 5.1%    | 3.2%    | 4.0%    | 4.7%    | 4.6%    | 3.8%    | 3.8%             |
| Net Income (Loss)             | (6,849) | 1,974   | 2,027   | 3,647   | 4,363   | 3,588   | 4,198            |
| Return on Sales               | (6.3)%  | 1.5%    | 1.5%    | 2.3%    | 2.4%    | 1.8%    | 1.8%             |
| Total Assets                  | 28,849  | 26,526  | 29,425  | 37,004  | 42,884  | 51,931  | 54,425           |
| Net Assets *1                 | 3,004   | 6,388   | 8,418   | 15,732  | 20,644  | 27,634  | 26,904           |
| Shareholders' Equity Ratio *2 | 10.4%   | 24.1%   | 28.6%   | 42.5%   | 48.1%   | 45.5%   | 41.1%            |
| Current Ratio                 | 114.3%  | 121.6%  | 122.3%  | 160.2%  | 182.8%  | 170.8%  | 152.1%           |
|                               |         |         |         |         |         |         |                  |

Notes: 1. Presentation of shareholders' equity amended to a net assets basis in line with changes to accounting standards and policies. Minority interests of ¥3,988 million included in presentation of net assets as of May 31, 2006

1,537

1,371

1,687

1,979

2,204

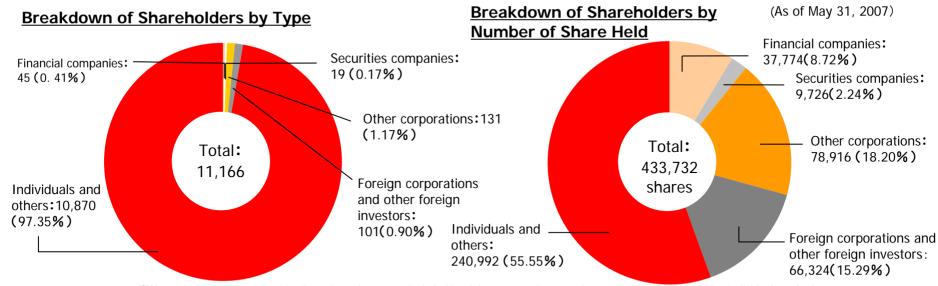
3,126

2,608

<sup>2.</sup> Despite changes in calculation methods for net assets following the introduction of changes to accounting standards and policies, the shareholders' equity ratio for the fiscal year ended May 31, 2006 is calculated utilizing an amount equivalent to net assets applicable to common shares

### **Stock Information**





\*\*Shares held by Japan Securities Depository Center are included in "Other corporations", and treasury stock is included in "Individuals and others."

| Principal Stockholders                            | No. of Shares Held | %      |
|---|--------------------|--------|
| Yasuyuki Nambu                                    | 147,632            | 34.04% |
| Nambu Enterprise Inc.                             | 35,688             | 8.23%  |
| Nikko Cordial Corporation                         | 33,330             | 7.68%  |
| Investors Bank                                    | 16,077             | 3.71%  |
| State Street Bank and Trust Company               | 10,685             | 2.46%  |
| Yamato Life Insurance Co.                         | 9,918              | 2.29%  |
| Eizaburo Nambu                                    | 9,000              | 2.08%  |
| Merrill Lynch Japan Securities Co., Ltd.          | 7,893              | 1.82%  |
| Japan Trustees Service Bank, Ltd. (Trust Account) | 7,685              | 1.77%  |

Note: In addition to the aforementioned, Pasona holds 17,500 shares of treasury stock (4.03% of the Company's total shares issued and outstanding. As prescribed under Article 308-2 of the Corporation Law, treasury stock is exclusive of voting rights.

### Corporate Data (as of August 31, 2007)



Tokyo Stock Exchange, 1st Section, Osaka Securities Exchange "Hercules" 4332

| Corporate Name         | Pasona Inc.  |  |
|------------------------|--|--|
| Headquarters           | Otemachi-Nomura Bldg.<br>2-1-1, Otemachi, Chiyoda-ku,<br>Tokyo 100-0004<br>Phone 03-6734-1100                      |  |
| Established            | September 27, 1989<br>( Founding February 1976)  |  |
| Paid-in Capital        | 8,384 million yen  |  |
| Representative         | Yasuyuki Nambu   |  |
| Business Activities    | Temporary staffing/Contracting Placement/Recruiting Outplacement Outsourcing Other                                 |  |
| Number of<br>Employees | 【Consolidated】Employees 3,181 / Contract workers 1,286<br>【Non-Consolidated】Employees 1,489 / Contract workers 479 |  |
| Group Companies        | Subsidiaries 40, Affiliates 9  |  |
| URL                    | http://www.pasona.co.jp/english/   |  |

### **Bloomberg**



Bloomberg website provides Pasona's IR data and its report.

# TYPE PASONA <GO>



#### For further information:

http://www.pasona.co.jp/english/ir/



Sources: Bloomberg Corporate Voice

### Pasona's website



■ Investor Relations Desk
Pasona Inc. Investor Relations Department

Tel: 03-6734-0223 Note: The telephone has changed.

Mail:ir@pasona.co.jp URL: http://www.pasona.co.jp/english/ir/

Bloomberg:PASONA<GO>

Disclaimer: This data has been complied for the express purpose of disclosing our financial situation for the first quarter of the fiscal year ending May 31, 2008, and not to persuade investors to purchase our stock. Furthermore, this report has been prepared using recent data available as of August 31, 2007. When data based on published opinions, predictions etc. is used, it is at our discretion and we cannot guarantee the accuracy or completeness of this information. Finally, this data may change without notice.